

If you Dream IT, We will Build IT

Overview

NetTeam's Productized Solutions are designed to enable your expense reduction or revenue enhancement initiatives by meeting you where you are in your IT life cycle. This concept is the culmination of over 45 years of experience in IT solutions. The goal of Productized Solutions is to deliver measurable results, increased savings and high customer satisfaction.

After reviewing your requirements, we will suggest a solution category and offer you a mix of hourly and/or fixed-bid pricing. You will therefore be aware of all costs (i.e., acquisition, maintenance, services, etc.) associated with your business solution.

Our Productized Solution Methodologies (PSM) are based on these product categories:

IT Concept

Synopsis: You dreamt of an idea or you have a gut feeling for a novel solution. Or you were enlightened with a desire to take your existing product or service to new heights. But you do not know how your vision would materialize.

NetTeam Inc. will take this concept, convert it into an IT business solution life cycle, and implement the plan.

Case Study/Success: *Doctor/Patient communication portal for a leading insurance eligibility service provider*

When NetTeam's client, a leading insurance eligibility service provider in Northern California, had the concept to build a self-service application for Doctor-Patient collaboration, they entrusted NetTeam for assistance. The concept was designed to help patients interact with their doctors more efficiently. NetTeam's solution resulted in a unified communication web portal which allowed Doctors, Patients and Pharmacies to collaborate efficiently.

IT Vision

Synopsis: You have documented your IT strategic plan and now you are looking for the right partner/ solution provider to execute your vision.

NetTeam will come and help you evolve your IT strategic plan into measurable steps. NetTeam will then define the scope of work for each step. This will equip you with a specific plan to fulfill your vision.

Case Study/Success: *Specialized web based training solution for a large state government client.*

One of NetTeam's state government clients had a strategic vision to provide a single training solution for over 1600 contract managers statewide.

NetTeam came in and materialized this vision into a "one of a kind" self-administered web-based training solution. This not only provided homogenous training for the contract managers, but also provided comprehensive reporting, certification and communication from a centralized knowledge base. This solution allowed the department to qualify all existing and new contract managers on a consistent schedule.

NetTeam's solution saved the taxpayers over half a million dollars in traveling and on-site training costs.

IT Roadmap

Synopsis: From your strategic IT plan or need for a business solution, you have derived the design, technology and workflow. Then you have incorporated these into a scope of work. Now you require a solution provider to execute this IT Roadmap into a working solution.

Case Study/Success: *Work Flow Engine for a Fortune 500 telecom service provider*

NetTeam's client knew exactly what they wanted and they had provided us with a detailed scope of work which included the following:

Develop a process to automate distributed/ disparate data stores, computer applications and human tasks into an integrated web-based workflow engine.

NetTeam reviewed the existing processes and provided a workflow engine, which was based on a "recipe and ingredient" model. Basically, any non-technical administrator could build a business application or "recipe" on the fly by adding or removing sets of business processes called "ingredients" to execute the workflow

IT Support

Synopsis: You already have an IT business solution and lack the multiple skill sets required to support it. And it is difficult to equip your small team with the necessary skill sets. Additionally, you cannot justify hiring more full-time resources

NetTeam has a variety of skill sets which can support your team on as needed basis or support your team a few hours a week on an ongoing basis.

Case Study/Success: *Support for a leading pharmaceutical service provider.*

NetTeam's client, a leading provider of pharmaceutical services in Northern California, needed assistance to support their online drug-formulary.

The client engaged NetTeam in a support contract to assist their online drug formulary application. NetTeam performed maintenance and analyzed customer suggestions to support/enhance the formulary application.

NetTeam's other productized solutions and experience also helped our customer conceptualize and implement website improvements needed to comply with a mandatory security regulation.

IT Associate

Synopsis: NetTeam Inc. has been providing IT professionals to government and private sector organizations since our inception. We help your existing team incorporate resources in multiple technology disciplines. This product allows you to quickly and effectively staff your projects without the burden of hiring full-time employees. Many of our clients have used our solutions to try our resources before hiring them as a full-time employee. Others have only used them as the need arose. Please call us to learn more about our IT Associate offerings.

Case Study/Success: *A publicly traded web application server development company needed Quality Assurance analysts for new product development*

When our client required a team of experts to perform the functions necessary to meet the stringent quality assurance requirements for their new J2EE product, they turned to NetTeam.

NetTeam provided a team of highly skilled quality assurance analysts to augment the client's QA team. Equipped with the best professional and technical talent in the industry, NetTeam's resources assisted in the on-time delivery of this award winning product